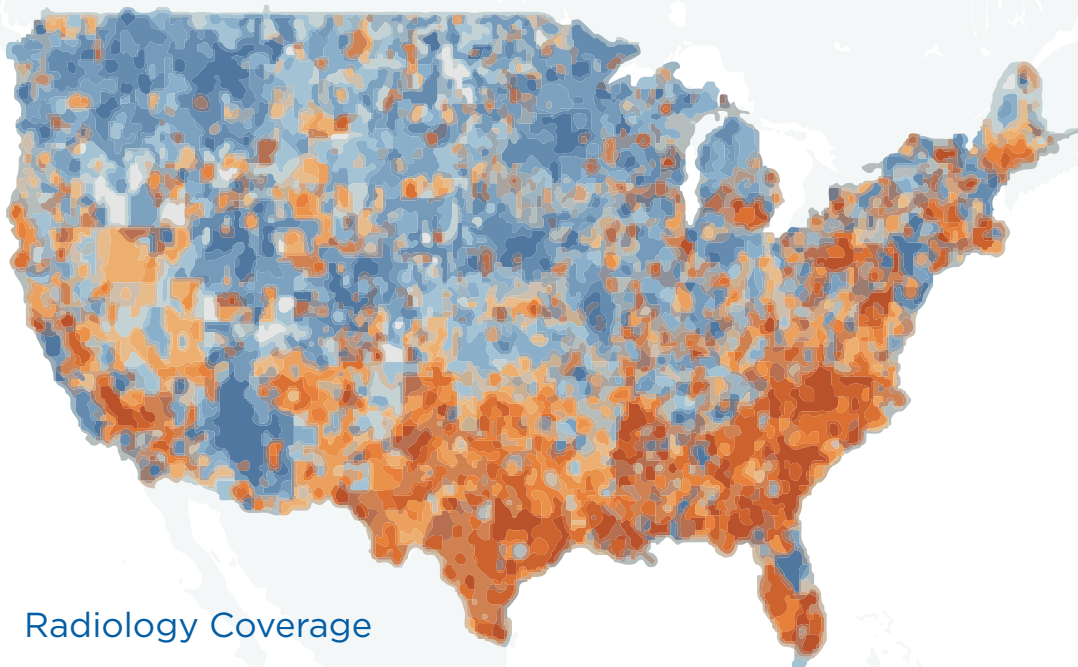




Are you ready to
navigate a superior
radiology financial
experience?



About Zotec Partners



Radiology Coverage

National Radiology Leader

20+

Years of Experience

250+

Radiology Groups

77M

In Annual Total Procedures

\$17+

Billion in Annual Charges

50

States Coded & Billed

Radiology Expertise

Zotec has been an industry leader in radiology since 1998. The company's team of client service professionals, data scientists, and business analysts work hard to deliver seamless RCM, practice management, and patient experience methodology to thousands of radiologists nationwide.

"Change is never easy, but Zotec made sure our transition to their revenue cycle management service was a number one priority."

Troy Purcell, M.S.F.,
Practice Administrator
Lake Medical Imaging



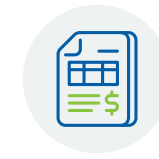
Revenue Cycle Management

Our proprietary technologies, talented people, and innovative methodologies have modernized the revenue cycle for thousands of providers for over 20 years. We place financial and operational optimization at the core of what we do, helping providers increase collections and improve profitability, with transparency and collaboration at the forefront.



Hospital Interface and EHR Integration

Our integrated interface builder and auditing tool allows for seamless integration with your hospital partners. Our RCM technology is also completely agnostic and interoperable with any EHR system.



Claims Management

We are experts at claim editing and processing that reduces the risk of denials and improves payment accuracy. Unlike our industry counterparts, we file direct to payors without the use of bolt-on technology, and we conduct automated 271 status checks and time-lagged follow-up.



Denial Management

Recovering denied claims and lost money is something Zotec continues to excel at. Our proprietary machine learning technology detects any anomalies in the system, successfully matches (and pays) unidentified patient denials, and prevents future denials.



Coding and Documentation

We offer an unmatched coding and documentation methodology for our provider partners, with a 98.7% average. Using advanced machine learning technology and a fully integrated workflow tool, we continually identify gaps in information. Our Time of Dictation Application also gives radiologists real time documentation feedback.



Contract Variance

Our technology loads all contracts and ensures accurate identification of all contracted revenue. The process is designed to rate model and monitor complex payor contracts for the purpose of applying contractual adjustments during the time of billing.



Patient Experience

When it comes to medical bills, we have changed the game for patients and their providers. Our easy, interactive platform puts patients at the center of their own experience, allowing them to make a payment anytime, anywhere, or any way. Paired with a stateside call center, our methods deliver price transparency, procedure estimates, scheduling, mobile bill pay options, and more.



Revenue Recognition and Projected Payments

Our automated software analyzes actual revenue impact and dynamically forecasts and tracks patient payments using actual postings to accelerate your revenue recognition.



Business Intelligence

We use unprecedented reporting to transform big data into actionable information. Healthcare organizations have the ability to deep-dive into big data analytics around any area of their business, whether it's analyzing outreach and responses at the guarantor level or payment turnaround times, our sophisticated tool can do it all.



Radiology Solutions

Are you seeking an end-to-end, fully scalable and customizable solution for your specific business needs? Our processes and automated, proprietary technologies are built to tackle every aspect of the revenue cycle.

Revenue Cycle

Our electronic billing center helps us keep pressure on every claim until resolution. The automation efficiencies and subsequent effectiveness of our technology gives us the ability to optimize allowed reimbursement for our clients.

Physician Productivity

We help organizations better manage their workflow, staff their physicians, and provide superior service to their partner organizations. Our physician productivity methods integrate physician schedule with RVUs to optimize physician scheduling and new hiring concerns.

Time of Service Collections

Through utilization of our built-in propensity to pay tracker, our technology obtains payments by using a combination of data elements that analyze actual payer payment history, their impact of deductibles, and probable co-insurance amounts that the patient will ultimately owe.

Analytics and Reporting

Our sophisticated analytical tool works 24 hours a day, seven days a week and 365 days a year to actively monitor the entire revenue cycle of a healthcare organization.

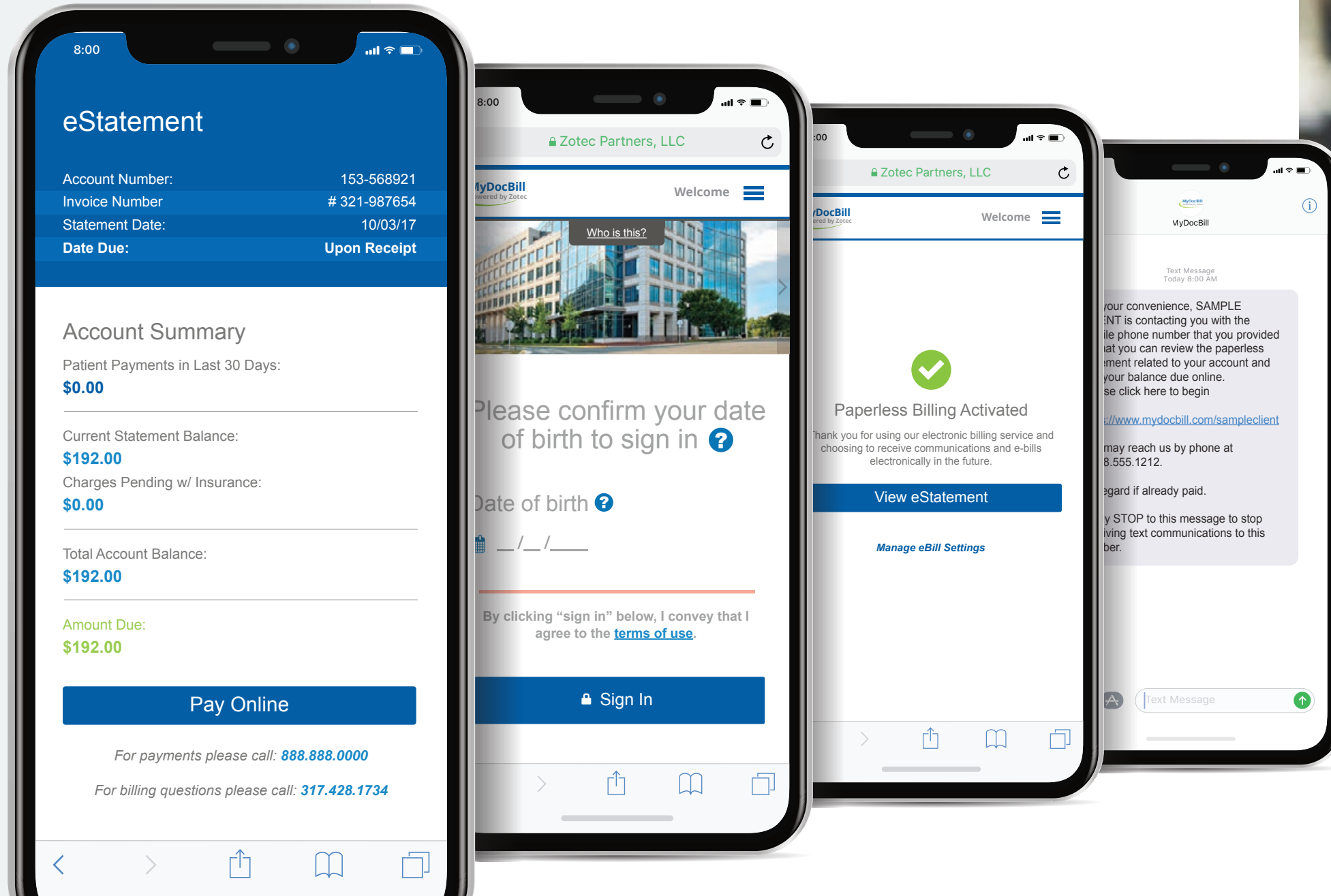
Intuitive. Transparent. Predictive.

Our comprehensive analysis and reporting technology can...

- 01 Monitor the entire revenue cycle in near real-time for optimum transparency.
- 02 Alert practices to issues that are outside of statistical control.
- 03 Drill down into various aspects of the practice's business.
- 04 Visually display practice data in charts and graphs.
- 05 Ensure the revenue cycle is running as smoothly as possible.



Providers need satisfied patients and financial health.
Patients need simplicity and price transparency.



Patient Solutions

Our superior patient financial service connects patients to their providers. Zotec Partners offers frictionless appointment scheduling and cost transparency to empower positive patient transactions.

With Zotec's patient financial service, providers get:

- Superior patient-consumer experiences
- Minimal claim denials
- Easier intake processes
- Increased appointments
- More business insights

With Zotec's patient financial service, patients get:

- Consumer healthcare experiences
- Minimal appointment delays
- Mobile scheduling convenience
- Seamless scheduling, registration, check-in/out
- Cost transparency through service estimation and insurance eligibility

With Zotec's patient financial service, everyone gets:

- Empowerment
- Insights
- Transparency
- Satisfaction

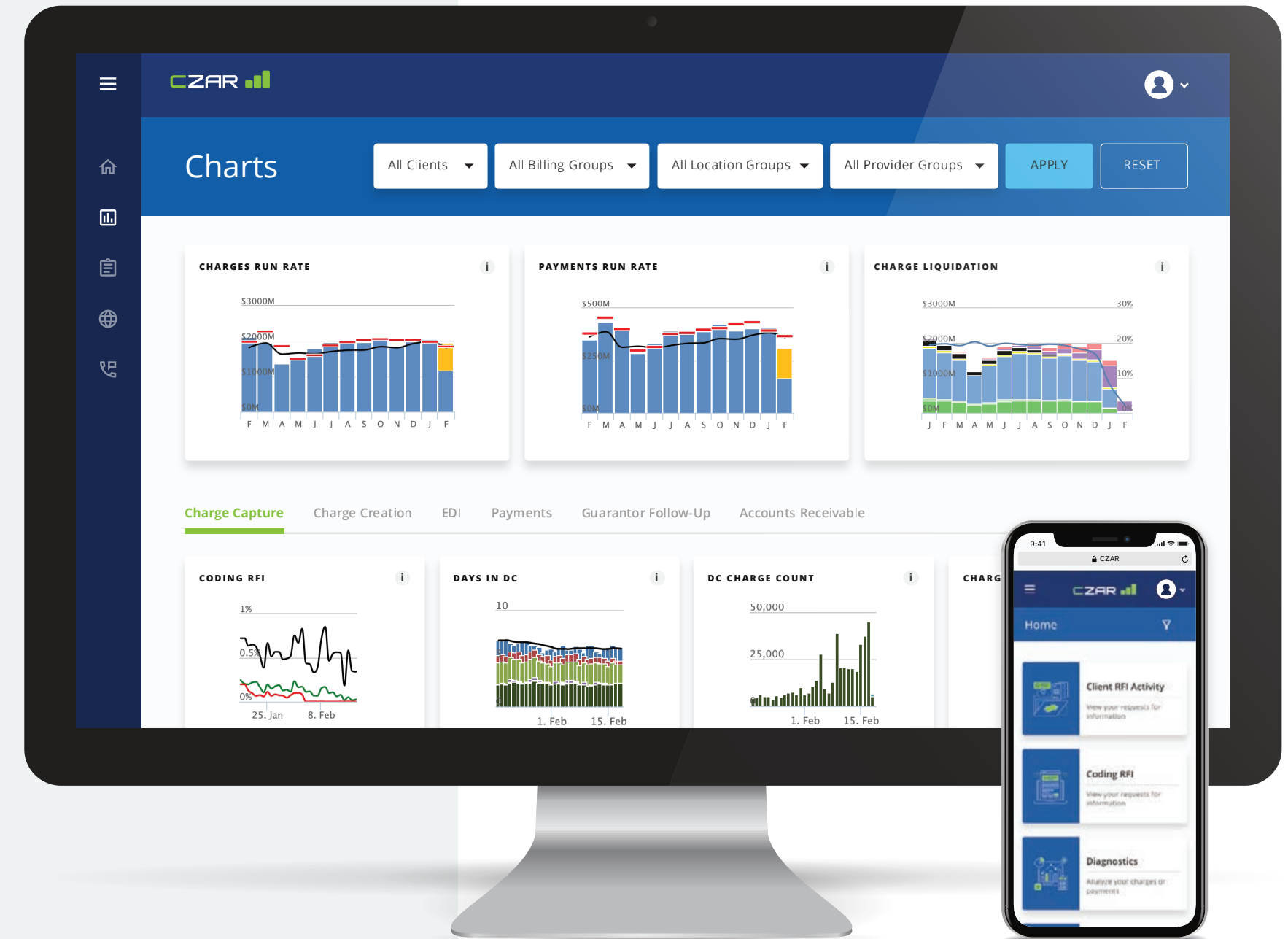
Superior Data Science

- Technology investments focused on revenue optimization
- Powerful data and reporting insights
- Daily dashboards by Site/Region/Company
- Total transparency
- Cost effective and scalable for your growth
- Predictive machine learning and AI capabilities
- Talented analytics and data scientists
- Proprietary technology platform to ensure success
- Highly automated and integrated processes

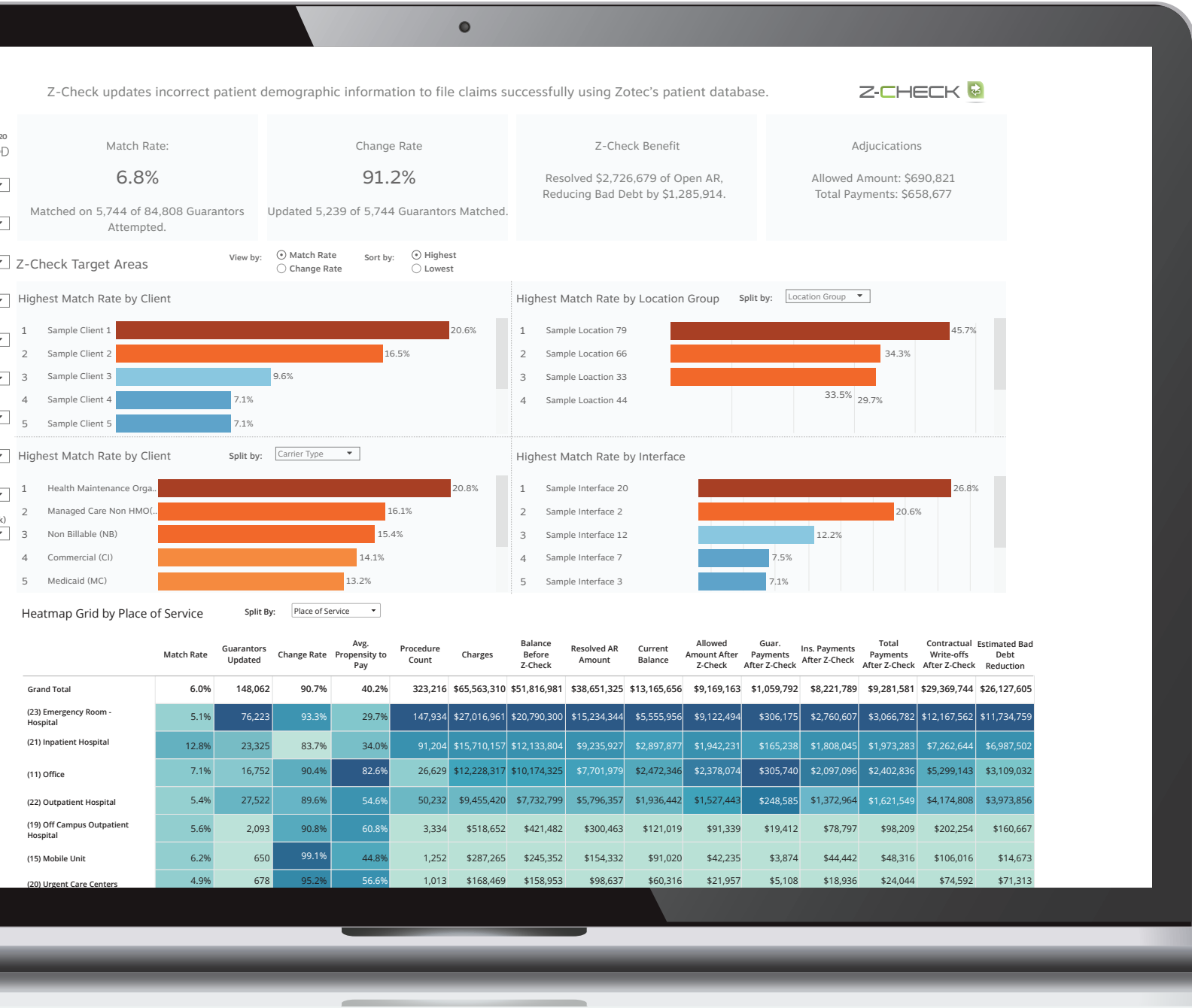
Giving you meaningful data analytics is part of our core philosophy.

I feel like a kid in a candy store...just makes me realize how much we've likely been leaving on the table for all these years. We're looking forward to a successful RCM partnership for many years to come!

Ian Gass, COO,
Summit Radiology



Streamline the revenue cycle and minimize bad debt



Coverage Detection Services

Self-pay and unidentified patient denials can be successfully matched and paid using the company's master patient index.



Time of Dictation Application

Customized real-time dictation assistance and analysis to elevate productivity, lower denials, tighten compliance, and save costs.



Zotec Intelligently Timed Claim Holds

Hold claims that would have otherwise gone to bad debt, to reduce the deductible percentage of allowed and increase the payment percentage of allowed on every claim.

Compliance

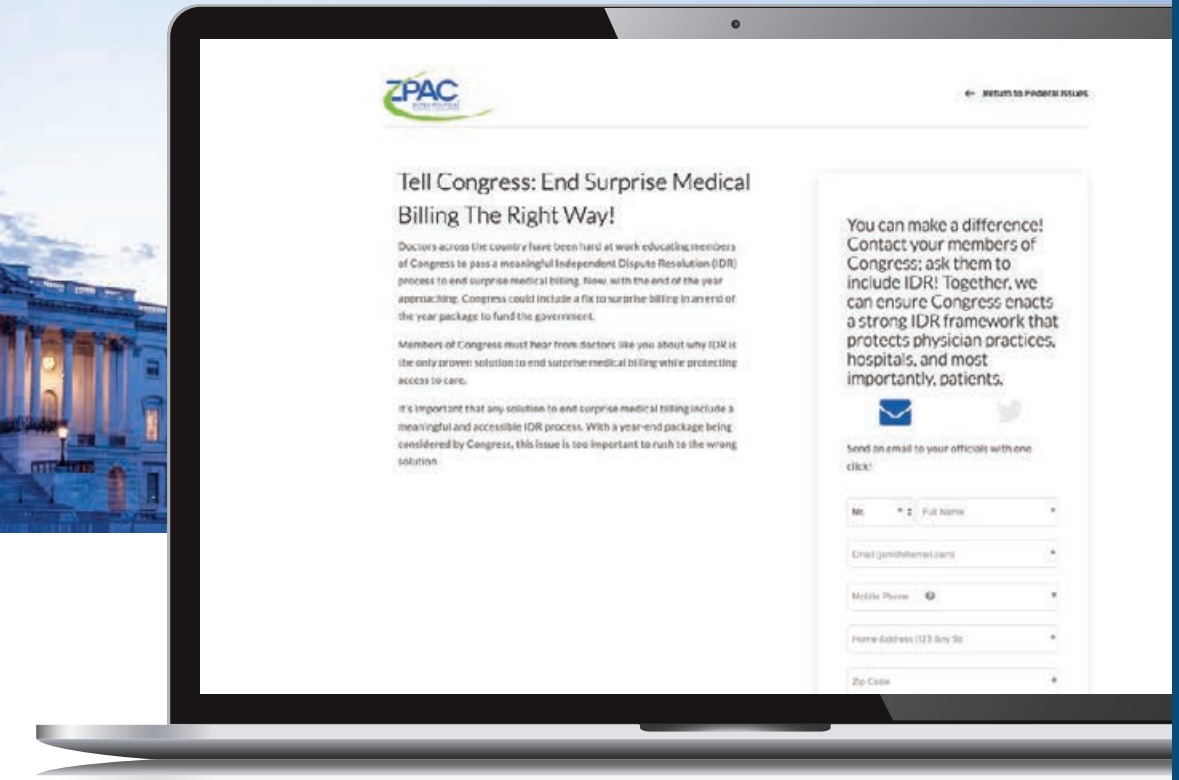
We are SOC-1 and SOC-2 certified.

Achieving certification and compliance in SOC-1 (service organization controls related to financial reporting), SOC-2 (non-financial controls related to data security), and PCI-DSS compliance means we can address all levels of organizational and data security.

The breadth and depth of our technologies and processes complement one another to form a protective barrier around the organizations we serve, and our dedicated team of IT security and compliance professionals are knowledgeable, certified, and trained to protect our clients from security risks 24/7/365.

Our IT security program includes:

- Dedicated compliance department
- Knowledgeable information security department
- Dependable compliance and security programs
- Team of certified, credentialed and trained professionals
- Organizational-wide commitment to security and compliance
- Rigorous data security defense training
- Immediate incident response training
- Unmatched security technology
- Ongoing industry compliance and certification achievements



Advocacy

Every day, legislation is introduced at local, state, and federal levels that can directly impact how you get paid, and healthcare businesses at large. With the Zotec Political Action Committee (ZPAC), we've given providers intuitive tools they can use to make a difference in their local businesses and on state and federal levels.

Here's how it works:

- 01** Our internal committee consistently tracks legislation that impacts the business of healthcare.
- 02** We communicate the status of each piece of legislation to our clients, where they are.
- 03** Providers can take easy action on legislation using our interactive ZPAC website.

With enough mobilization and vocalization from the healthcare community, we believe we can have an impact on policy by driving legislative agendas through advocacy.

People

People are at the heart of Zotec. We couldn't be where we are today — at the forefront of innovation in our challenging, fast-moving industry — without each and every talented, passionate, unique member of the Zotec team.

We enjoy a culture that is built on trust and care, with regular collaboration that helps us pursue excellence and deliver on our promises to our clients and their patients.



Our clients trust us to provide superior technology solutions and service, and we honor their trust by seeking driven, inspired people to join our efforts. Our team is comprised of some of the most talented professionals in the business:

- Credentialed executives
- Experienced development team
- Dedicated call center team





Let's get started.

Next Steps

With the right partner, you can achieve a superior healthcare financial experience for you and your patients. Our fully scalable, end-to-end RCM solutions can be customized to your individual needs, but first, we need to determine which challenges you face.

If you're interested, let's start the conversation today.

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